

## Training Academy RENOLIT PVC Membrane Springfield, MO (Nov. 5-8, 2025)



Our 4-day academy is designed to provide a comprehensive, hands-on training experience, covering all aspects of planning, preparation, pricing and installation of RENOLIT PVC membranes.

Pricing: \$1,500 per person

## Key Features of our Training:

- Welding Techniques: Master new and essential welding methods.
- Equipment & Tools: Hands-on training with industry-specific tools.
- Hands-On Practice: Daily practical sessions to apply learned skills.
- Surface Preparation: Essential steps for optimal adhesion and durability.
- Quoting & Planning: Estimate costs, plan jobs, and manage materials efficiently.

# **Heat Up The Welders!**



### **3-Step Installer Certification Process**

- Step 1: Attend Our 5-Day Training (Standalone Introductory Course)

  This initial training is a comprehensive, independent session. Your first pool install will build on this foundation.
- Step 2: You must show us your completed pool preparation work before Step 3 is scheduled.
- Step 3: Complete Your First Pool Installation with Oversight.

#### Oversight options:

- A) Remote oversight (preferred if possible) Rely on photos, videos, FaceTime etc. during install to answer questions and troubleshoot issues. Full debrief before filling pool to inspect seams and details of installation.
- B) Invite trainer on-site. Trainer is not there to do the work, but provide guidance, tips, and pointers to achieve a successful install. Fee is \$650/day plus travel and lodging. This is typically 4 days.

#### **AGENDA**

# <u>Day 1 - Renolit, PVC Membrane, Equipment, Weld Types: Hands-On Welding Location: 1859 E. St. Louis St., Sprinafield, MO 65802</u>

- 8:30 AM Arrival at warehouse. Donuts and coffee provided.
- 9:00 AM Kickoff presentation by Ken Quigley (All3 Pools): Intro to RENOLIT and PVC membranes, Welding Equipment and Weld Types
- 12:00 PM Lunch Visit local restaurants (Smokin Bob's, Big Easy Grill, Cabos Grill, Tropical Smoothies On Sunshine St.)
- 1:00-5:00 PM Hands-on Welding Stations: Practice weld techniques with trainer guidance
- 6:00pm Dinner (Own Cost) Group dinner at local restaurant

# Day 2: Installation Geotextile Felt & Membrane: Hands-On Welding Location: 1859 E. St. Louis St., Springfield, MO 65802

- 8:30 AM Arrival at warehouse. Donuts and coffee provided.
- 9:00 AM Classroom presentation w/ Ken Quigley (All3 Pools): Geotextile felt, Mounting anchors & hanging the membrane
- 12:00 PM Lunch Pizza delivered to warehouse (On Us!)
- 1:00-5:00 PM Hands-on Welding Stations: Practice steps, benches, and corners with trainer guidance; test welds and sealing edges
- 6:00pm Dinner (Own Cost)

# Day 3: Estimating, Renovations & Retrofits: Hands-On Welding Location: 1859 E. St. Louis St., Springfield, MO 65802

- 8:30 AM Arrival at warehouse. Donuts and coffee provided.
- 9:00 AM Classroom presentation w/ Ken Quigley & Aaron King (All3 Pools): Estimating materials w/ Roll Planner Worksheet, Excel estimating and the Renovation Process
- 12:00 PM Lunch Visit local restaurants (Smokin Bob's, Big Easy Grill, Cabos Grill, Tropical Smoothies On Sunshine St.)
- 1:00-5:00 PM Hands-on Welding Stations: Practice steps, benches, and corners with trainer guidance; test welds and sealing edges
- 6:00pm Pizza (At Warehouse on Us!)

# Day 4: Implementing What You've Learned: Demo Pool Install Location: 1859 E. St. Louis St., Springfield, MO 65802

- 8:30 AM Arrival at warehouse. Donuts and coffee provided.
- 9:00 AM Working in teams of two implementing what you've learned: Measure, cut, and install membrane in demo pools feedback provided
- 12:00 PM Lunch Visit local restaurants (Smokin Bob's, Big Easy Grill, Cabos Grill, Tropical Smoothies On Sunshine St.)
- 1:00-5:00 PM Continue working in teams, installing membrane in demo pools feedback provided
- 6:00pm Dinner (Own Cost)

#### What to Wear:

- Jeans or comfortable/casual clothing (glue may get on hands/clothing)
- Tennis shoes preferred (No hard sole boots that can mark the membrane)

### **Sample Product:**

 Each trainee/team will receive a complete sample set and professional package (1-2 per company).

### LEAD TRAINER FOR EVENT

A3P's installer training will be led by All3 Pools' Sales Engineer, Kenny Quigley, a certified RENOLIT installer. Our CEO, Aaron King—also RENOLIT certified—will teach the renovation and retrofitting section. Matt Sands from RENOLIT will be there, along with additional A3P team members to assist and provide hands-on instruction throughout the event.



**RENOLIT's Matt Sands** 

#### **OUR PLEDGE**

Your success is essential to the growth of this business line, and we are fully committed to providing ongoing support and education. As a Renolit installer, you can count on us every step of the way—we'll help you learn the process, accurately order the right amount of membrane and materials, and navigate any installation or resurfacing project. We're also here to offer guidance on bids and customer sales to help you succeed. Additionally, we aim to support you through YouTube videos that highlight the areas where we have trained and certified installers, showcasing Renolit products and helping you build your expertise to attract more customers.

## AUGUST 20-23, 2025 TRAINING ADDRESS: 1859 E. St Louis Springfield, MO 65802



#### WAREHOUSE TRAINING

Join us for our next Renolit PVC Membrane Training at our Springfield warehouse! This hands-on training event is designed to equip installers with the skills needed for professional PVC membrane installation. Attendees will rotate through dedicated training stations to practice welding techniques, measure, cut, and layout materials, and calculate material requirements for a successful installation.

#### **AIRPORT**

Springfield-Branson National Airport (SGF) - 18 minutes from SGF to our warehouse.

### **HOTELS**

Hotel Vandivort, 305 E Walnut St, Springfield, MO 65806, (417) 832-1515 TRU by Hilton Downtown, 517 E Elm St, Springfield MO 65806, (417) 812-6540 TownePlace Suites, 2009 S National Ave, Springfield, MO 65804, (417) 881-8118 Moxy Downtown, 430 South Ave, Springfield, MO 65806, (417) 501-7773 Double Tree by Hilton Downtonn, 2431 N Glenstone Ave, Springfield MO 65803, (417) 831-3131

#### PAYMENT TO RESERVE YOUR SPOT!

Contact Patrick at <a href="mailto:Support@all3pools.com">Support@all3pools.com</a> for payment link.